

COSAF Presentation 2020-21

# Importance of The California Aggie

- Integral part of UC Davis community since 1915
  - First UC undergraduate newspaper to digitize entire collection
- Staff of about 100 (47 paid staffers)
- Only hands-on journalism (and management) experience for:
  - Editors
  - Staff Writers
  - Photographers
  - Graphic Designers
  - Layout Artists
  - Copyreaders
  - New Media Developers
  - Sales Staff









#### THE CALIFORNIA AGGIE

#### UC DAVIS CHANCELLOR GARY MAY RECEIVES VACCINATION, ENCOURAGES PEOPLE OF COLOR TO TRUST VACCINE

May and UC Davis Health's Dr. David Torn Cooke said they hope that their vaccinations will ease skepticism about the vaccine in communities of color

MAYVACCINATED -- TI



#### DAVIS AWARDED PLATINUM STATUS FOR ITS BIKE-FRIENDLY CULTURE

Professionals explain biking benefits and how Davis can still improve



#### PICNIC DAY BOARD OF DIRECTORS 'DISCOVER SILVER LININGS' IN PLANNING

2021 board shares preparations for the event

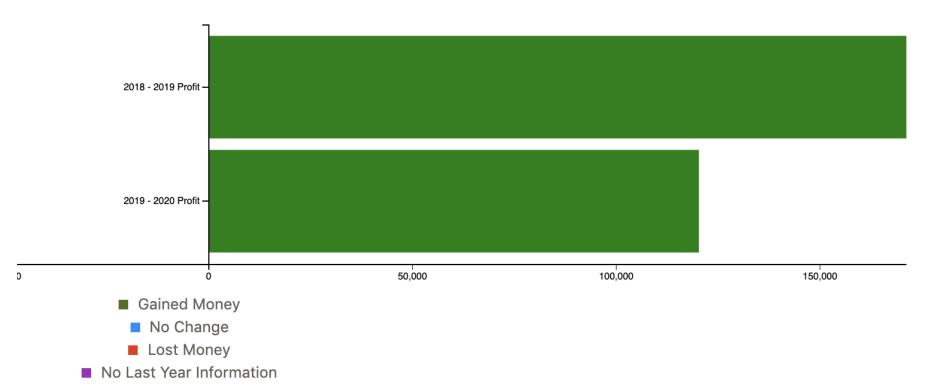


## The Aggie's Fee Initiative

- \$3.73 per quarter beginning Fall Quarter 2016
- \$2.80 to The Aggie
- \$0.93 per quarter for Return to Aid
  - UCOP Policy 80.00
- Fee charged for Fall, Winter and Spring quarters only
  - Summer sessions excluded
- 2018–19 income from fee: \$258,500
- 2019–20 income from fee: \$268,582
- 2020–21 income from fee: \$268,582

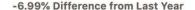
### **Profits**

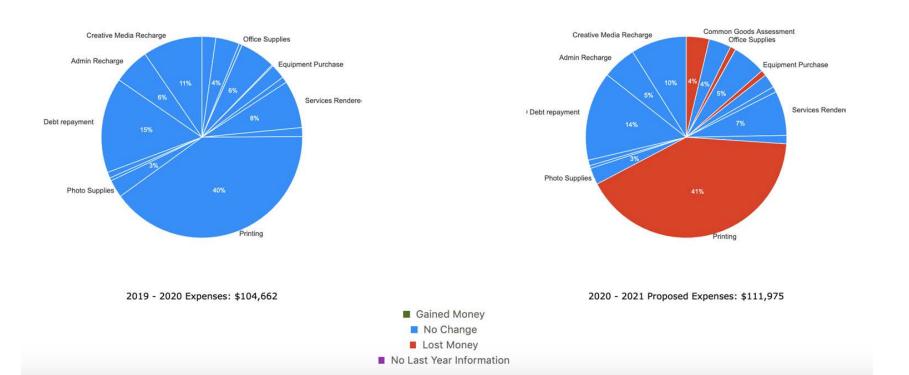
-32.5% Difference from Last Year



Profit Margin from 2018 -19 to 2019-20

### Recent Expenses

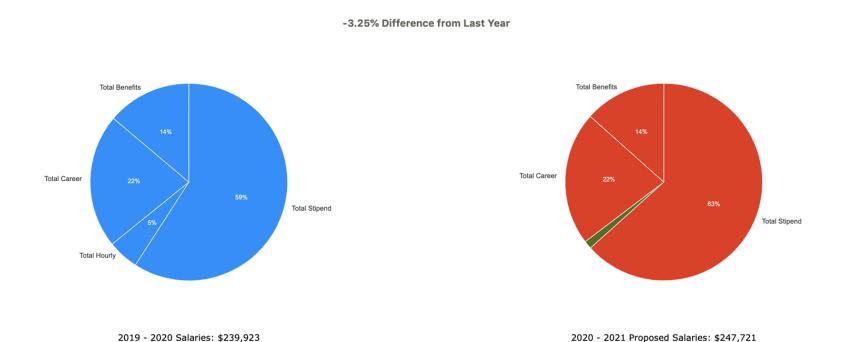




#### Increase in expenses (proposed) from 2019 -20 to 2020 -21

primarily due to increased costs for printing, but due to COVID-19, printing has been paused

### Staff Salaries



Gained MoneyNo ChangeLost MoneyNo Last Year Information

#### Increase in total staff salaries from 2019 -20 to 2020-21

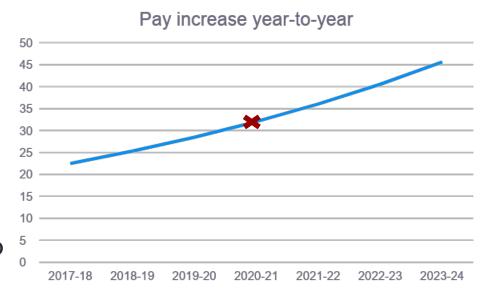
- Decreased stipends for certain positions due to Chapter Twenty-Three, section 2305 of ASUCD Bylaws

# Breakdown of The Aggie Fee Revenue Usage:

- Staff pay: \$153,850 in stipend to (student) staffers
  - One of largest student employers on campus
- Full-time business development manager salary \$54,347 + benefits
- Weekly print publication: \$42,000 for 30 is sues
  - 4,000 color copies to ~40 distribution points
  - Weekly online is sue on <u>is suu.com</u>
  - Greater publicity for student resources
  - Expanded access to advertising for student groups and local businesses
  - As of 2019-20

### Yearly Stipend Increase

- Stipend salaries increased by 12.5% each year until 2020-21
  - ASUCD Bylaws: Chapter Twenty-Three, section 2305.
- Unable to cut higher paid positions
- If we lack resources, the smaller jobs will be the first to go
- We've started anticipating the move from stipend to hourly wages



## Joining The ASUCD Base Fee

### Things to keep in mind

- Increasing costs of printing
- Equipment needs
- Recharge fees
- Funding conferences for editors, such as the UC Newspaper Conference
- Maintaining The Aggie well into the future —in print and digitally





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