UC DAVIS ATHLETICS

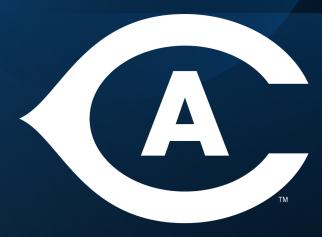
FACE / LEAP Presentation

Council on Student Affairs & Fees October 7, 2022

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Olivia Pennell, Interim CFO

Objectives of Today's Meeting

- 1. Transparently outline historical FACE revenues and expenses.
- 2. Review how UCD Health Stadium and Schaal Aquatics Center are used.
- 3. Review upcoming major maintenance and capital projects.
- 4. Answer your questions.



ICA Responsible Stewardship



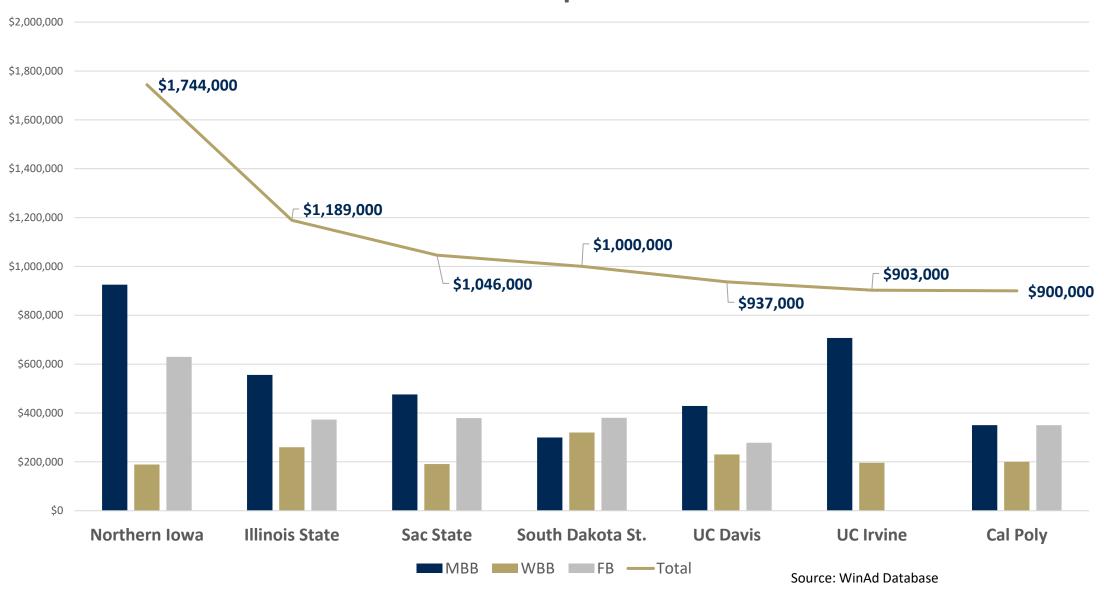
Athletics Dept: Responsible stewards of resources, focusing on generating more and spending frugally.

- Annual fundraising growth of 150% over 5-year period.
- Ticket revenues *increased* 77% in two prior non-COVID years and had *record-setting* revenue in FY22.
- Provide half of campus per diem rate.
- Budget about half of campus' lodging maximum.
- Coaching staff pay is *lower* than conference average with few exceptions.
- The median ratio of Division I athletic expenses to Institutional expenses has hovered between 5-8%. *UC Davis was 0.7%* in FY20. (source: NCAA revenue and expense report)

But, that has created challenges in the department.

- Scholarships funded primarily for in-state only, where many Conference peers can offer out-of-state and international scholarships.
- Coaching pay is less than peer pay, even in much lower-cost areas, such as South Dakota, Iowa, and Illinois.
- Per diem rate creates a challenge to cover meal costs adequately.
- Have no administrative support staff.
- Post pandemic has seen higher turnover and difficulty filling positions.

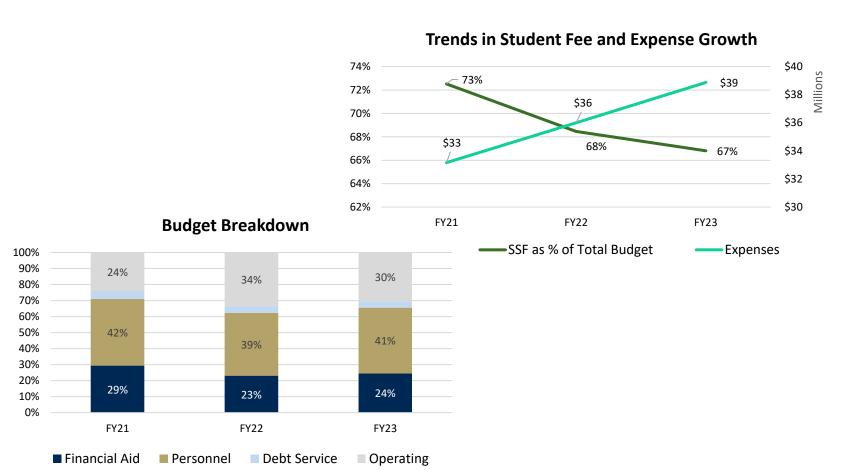
Head Coach Compensation FY23



ICA Budget Overview



- Total expenses are nearing \$40M, averaging 6% annual growth.
- Decreasing support from student fees as % of total sources, from 73% to 67% over 3-year period.
- About 70-75% of budget is spent on Financial Aid, Personnel, or Debt Service, while just 25-30% is Operating Expense.



FACE Financials



	2020-21	2021-22	2022-23
	actuals	actuals	projections
Carryforward	\$2,571,296	\$3,563,145	\$4,149,133
Revenue 13	\$3,989,089	\$4,032,862	\$4,050,934
Annual Ongoing Uses ²			
Debt Service	\$1,379,407	\$1,358,207	\$1,446,000
Salaries and Benefits	\$488,552	\$518,780	\$590,000
Utilities	\$271,124	\$303,791	\$340,000
Grounds and Custodial	\$146,409	\$160,920	\$177,000
Facilities	\$0	\$0	\$130,000
Operations, Admin, IT	\$488,775	\$800,976	\$623,934
Total Annual Ongoing Uses	\$2,774,266	\$3,142,674	\$3,306,934
Current Position	\$1,214,823	\$890,188	\$744,000
Major One Time Uses			
Schaal Expansion	\$0	\$0	\$0
Schaal Locker Rooms	\$0	\$0	\$0
Schaal Warming Pool, Dive	\$0	\$5,796	\$0
Schaal Replaster	\$42,122	\$89,072	\$300,000
Schaal Pump Repairs	\$0	\$15,606	\$150,000
Schaal Updates, Other	\$50,987	\$0	\$79,334
Stadium Scoreboard Replacement	\$0	\$0	\$0
Stadium Tunnel Gate	\$26,088	\$0	\$20,000
Stadium Sound System	\$0	\$0	\$250,000
Stadium Roof	\$0	\$0	\$0
Stadium Turf	\$0	\$0	\$796,000
Stadium HVAC	\$49,519	\$48,729	\$200,000
Stadium Updates, Other	\$54,257	\$144,997	\$107,000
Total One-time Uses	\$222,974	\$304,200	\$1,902,334
Total Uses	\$2,997,240	\$3,446,874	\$5,209,268
Net Operating Position	\$3,563,145	\$4,149,133	\$2,990,799

CPI adjustment is more important than ever:

- Recent average revenue growth rate was only 1%.
- Annual operating costs are around \$3.3M and growing by 6% a year.
- Significant deferred maintenance at Schaal and UCDH Stadium planned for FY23 and outyears.

Significant Maintenance Needs Remain



Schaal

- Replaster pool (~\$1.5M)
- Replaster pool deck (~\$2M)
- Pump room repairs (\$150k)

UCDH Stadium

- Boiler repair (~\$200k)
- HVAC (~\$200k)
- Other annual maintenance items (\$100k)

Use of Stadium and Schaal



While primarily used for varsity athletics, UCD Health Stadium and Schaal Aquatics Center are also used significantly by student groups and club teams.

Non-ICA Uses of Stadium and Schaal



- Club sports, intramural sports, and the marching band.
- Many students beyond athletes are involved in football and aquatics events: student athletic trainers, marching band, cheer team, and dance team.
- Approximately 75 students are employed to work in these facilities.
- Spring Commencement 2022.

Primary Uses of Schaal Aquatics Center

- Club water polo
- Inner tube water polo
- Triathlon
- ICA Aquatics Programs

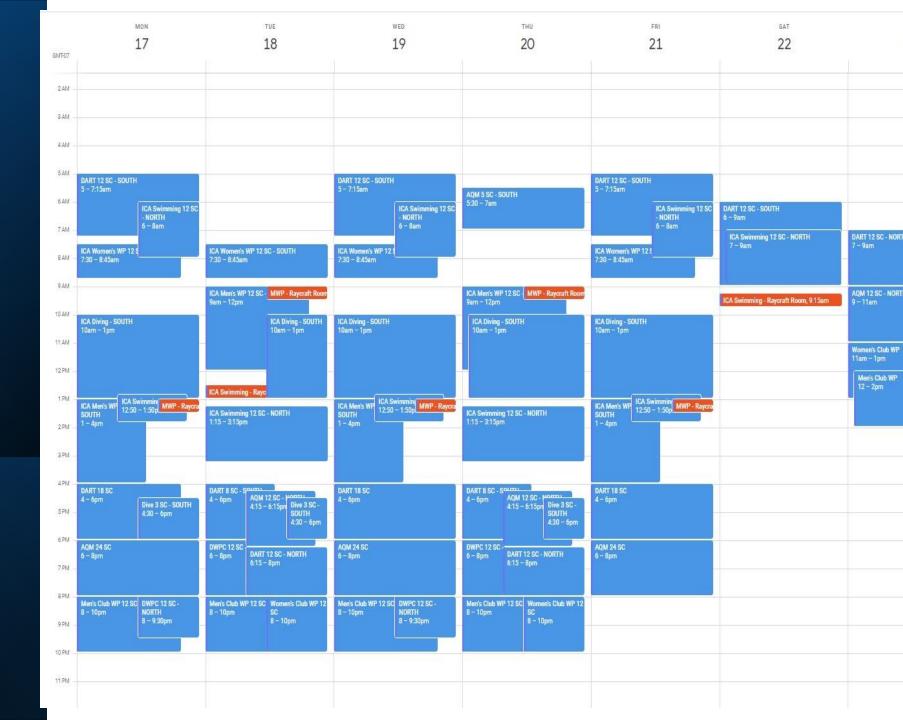
Other uses of Schaal

- Club water polo tournaments
- Club swimming meets
- ROTC swim testing
- Club triathlon events
- Community Clubs



Schaal Schedule Fall 2022





Primary Uses of UCD Health Stadium



- Club Soccer
- Club Field Hockey
- Club Lacrosse
- Club Softball
- Marching Band
- Cheer and Dance
- Intramurals
- ICA Varsity Sports

Other uses of UCD Health Stadium:

- Movie Night
- Campus Special Events
- Campus Meetings (BE Club Room)
- Rainy day practices for club sports
- Greek Bid Day: 500 students
- Club Rugby games

Stadium Schedule, Fall 2022

9/19-9/25 *

9/26-10/2 -





10/3-10/9 *

10/10-10/16 -

10/17-10

Notable Maintenance Recently Completed



Schaal

• N/A- upcoming in Summer '23

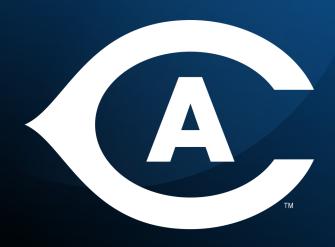
Stadium

- Turf replaced in Fall 2022
- Locker room renovations (football, lacrosse, field hockey)

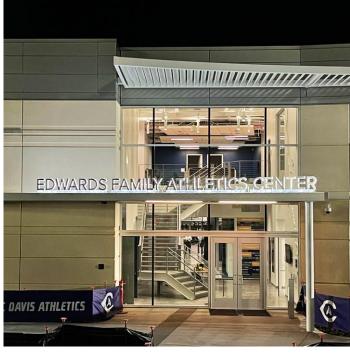
Edwards Family Athletic Center











Edwards Family Athletic Center



Academic Classroom Space Starting Spring, 2023

Small

Edwards Family Athletics Center Classrooms Availability for Registrar Scheduling

Auditorium	Room 1010
Capacity	142 (63 upper level/79 lower level)
Fall and Winte	er
Tuesday	10:00 AM to 3:00 PM and 7:00 PM to 10:00 PM
Thursday	10:00 AM to 3:00 PM and 7:00 PM to 10:00 PM
Spring	
Monday	7:00 AM to 12:00 PM
Wednesday	7:00 AM to 12:00 PM
Friday	7:00 AM to 12:00 PM

Small	Room 1011
Capacity	18

Fall and Winter		
Tuesday	10:00 AM to 4:00 PM	
Thursday	10:00 AM to 4:00 PM	
Spring		
Monday	7:00 AM to 12:00 PM	
Wednesday	7:00 AM to 12:00 PM	
Friday	7:00 AM to 12:00 PM	

Small	Room 1012	
Siliuli	1100111 1012	
Capacity	18	
capacity	10	

capacity	20
Fall and Winte	r
Tuesday	10:00 AM to 4:00 PM
Thursday	10:00 AM to 4:00 PM
Spring	
Monday	7:00 AM to 12:00 PM
Wednesday	7:00 AM to 12:00 PM
Friday	7:00 AM to 12:00 PM

Small Capacity	Room 2014 25
Fall	
Tuesday	10:00 AM to 11:00 PM
Thursday	10:00 AM to 11:00 PM
Winter	
Tuesday	4:00 PM to 11:00 PM
Thursday	4:00 PM to 11:00 PM
Spring	
Monday	7:00 AM to 12:00 PM
Wednesday	7:00 AM to 12:00 PM
Friday	7:00 AM to 12:00 PM

Capacity	25
Fall	
Monday	10:00 AM to 1:00 PM
Wednesday	10:00 AM to 1:00 PM
Friday	10:00 AM to 1:00 PM
Winter	
Tuesday	10:00 AM to 2:00 PM
Thursday	10:00 AM to 2:00 PM
Spring	
Tuesday	7:00 AM to 12:00 PM
Thursday	7:00 AM to 12:00 PM

Room 2016

