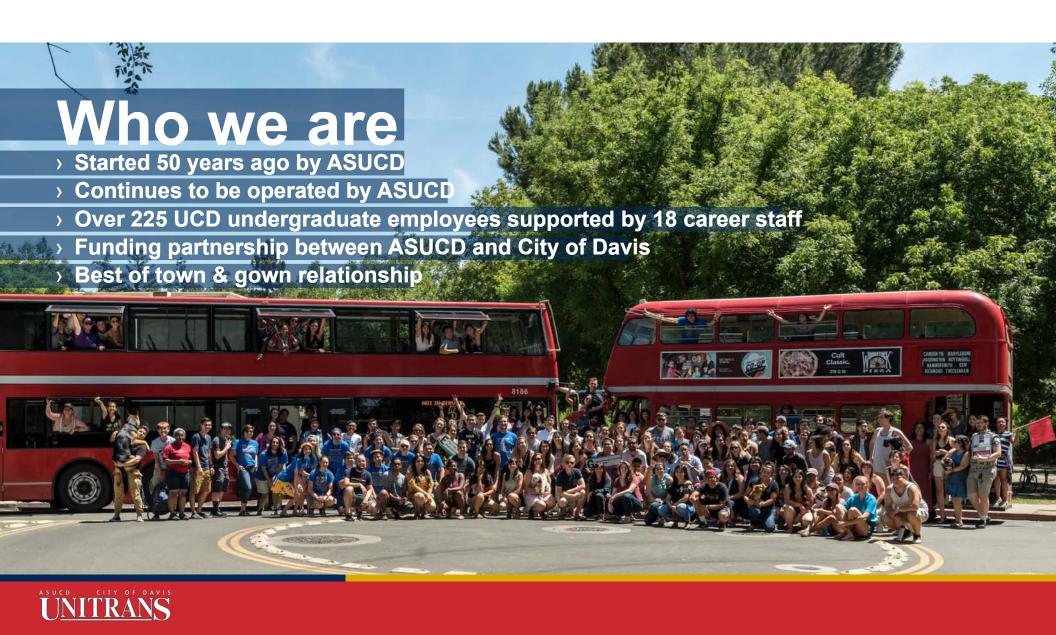
Unitrans

Service and Program Update

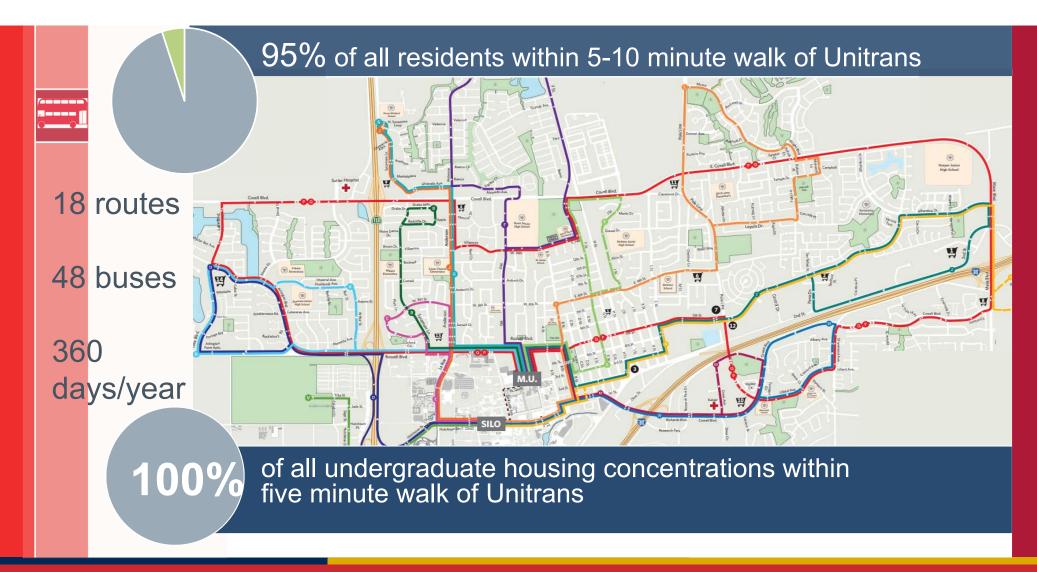




Council on Student Affairs and Fees Campus Expansion Initiative January 25, 2019





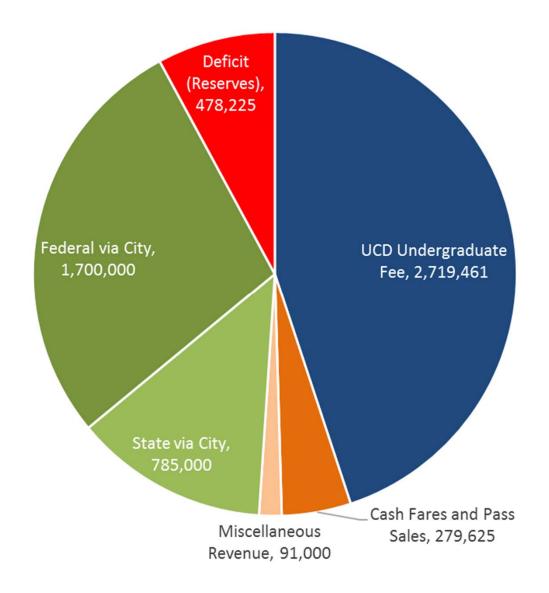






Our Operating Funding

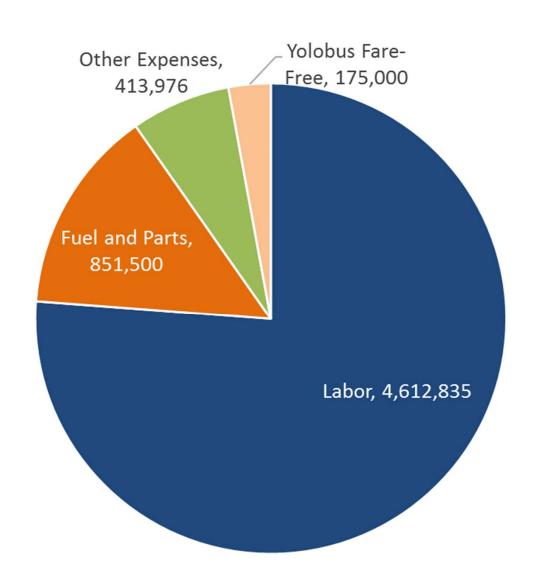
- > \$6 million budget
 - -45% Student fees
 - 41% City funded
 - -8% Reserves
 - -7% Other
- Reserves nearly depleted





Our Expenses

- > \$6 million
- > Over 75% is wages
- > Fuel & Parts account for 15%
- Other expenses are9%
- Lowest cost operator in region and state

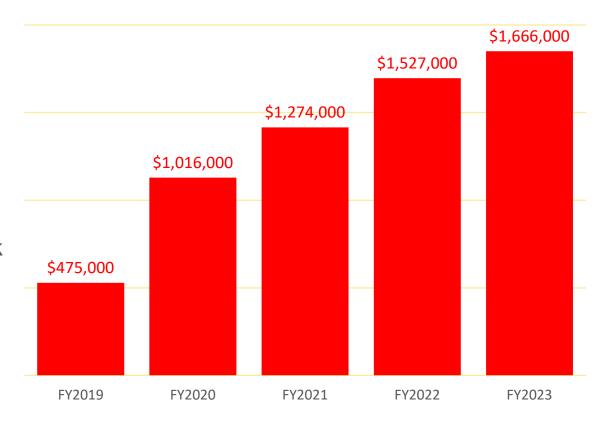




Operating Budget Challenges

- Audit & Management Advisory Services performed an independent assessment of Unitrans' finances
 - Confirmed deficit projections
 - Confirmed ASUCD
 Unitrans as financially responsible
 - Recommended

 University and City task
 force to assess and
 submit plan to address
 financial issues
- Deficit increasing due to minimum wage increase and other costs increasing faster than inflation along with stagnant revenues





Current Year Capital Program

- > Fleet Replacement
 - 2 new modern double deck buses in 2018 \$2 million
 - 2 cutaway vehicle replacement \$260,000
 - 5 new single deck buses in 2020 \$3 million
- > Fueling station rehabilitation \$1.2 million
- > Electric bus program facility improvements \$2-3 million
- Bus stop improvement program \$100,000 set aside to begin assessments
 - Replace old shelters and benches
 - Expand shelters and benches
 - Improve accessibility (curb access, sidewalk improvements, etc)



10 Year Capital Program

- Unitrans prepares multi-year capital programs as a condition for receiving federal and regional grant funding
- > Major categories of capital projects include:
 - Bus replacement
 - Electric bus infrastructure
 - Passenger facility improvements
- > 5 Year Plan includes:
 - Fuel Compressor Replacement \$1.2M
 - Replacement/Rehabilitation of up to 30 buses \$22M+
 - Electric Infrastructure Facility Improvements \$2-3M
 - Bus Stop Improvements \$500k
- > \$55 million 10-year program ~ 40% unfunded



CEI Fund Usage

- > Capital only. No operating component.
- > \$380,000 in FY2018
- > FY2018 Projects:
 - Electric Bus Infrastructure project conceptual engineering and electric load study
 - Facility improvement planning to address stormwater noncompliance and rehabilitate aging and deteriorated pavement
 - Replacement emergency response vehicle (replaced 20 year old vehicle with plug-in hybrid)



CEI Fund Usage

- > Past 10 years, >\$20 M in capital investments:
 - 32 single deck CNG buses
 - Two doubledecker buses
 - Two new bus terminals
- > From annual CEI contribution
 - Each \$1 of CEI matched by \$8 in grants
- > Current CEI Balance ~\$2.3 Million
- > Current 5 Year Need >\$10 Million
- Large unfunded capital need, future grant successes in question under new Federal administration
 - As with operating revenues, fees are flat and as a result, purchasing power is steadily declining.

Thank You!

